# **TOBACCO MARTS ACTIVE:** PRIMINGS IN RICHMOND Double-Acting Industry Worth Inves-

First Sale of Once Despised "Waste" Surprises and Pleases Doubting Thomases Among Growers.

ALL THE MARKETS ARE BUSY

Danville Calls for Triple Daily Sales. Keysville Opens Up With Good Prices-South Boston Still Is on Primings.

receipts at the

tivity in all of the markets.

portant buyers come in on the market. are not excessively high b

-Sales on the South Bo

Keysville Market Opens

Dark Primings in Petersburg.
PETERSBURG. On Settlember.
There were inc. that it is dark tole
primings at the warenouse this w

Lively on Chose City Market. ly rate all t

offerings w Sales for making a average of

SOUTH HIT On the South of considerate the fields. 123 779 to latter part of the averages, but sales very satisfactory (here pleted, and with firm her keting will be done that

## GARBAGE MADE INTO FUEL BY ONE OF TEXAS CITIES VIRGINIA VIRGIN FIELD

Virginia Cities.

A factory for converting city garbage and refuse into high-grade fuel has been established in Austin, the discovered the process, or processes, that make this double-acting industry | FRESH DOMAIN TO BE EXPLOITED

Richmond, a much larger city than Asstin, has been troubled not a little about getting its garbage out of the facturers' Record with an illustrated crticle showing how the Texans In the first place, according acy, the company operating ry in Austin is composed of out forty leading men of the city. The manufacture of the fuel is quite

erator, and the garbage is arts to the factory and dumped, then sorted, and the noncombusti-

is \$6.50 to the customer. The chemal analysis of the University of Texas per pound -much as the best tiklahoma bitumithe product is burned successfully in bakery oven near people in the cold season, when they can buy it at I cent a brick or less

### VIEWS AND NEAR VIEWS: HINTS AND SUGGESTIONS

Wheat Growing for Virginia. The Statisticians Disagree on To-

bacco-Can We Grow Indigo!

nishes information to the effect that the tobacco crop of the country this year will prove to be a record-breaker, the country this year will prove to be a record-breaker, the cross of 1210.000,000 pounds more than idd the other record-breaker, the crops of 1910. Colonel Webb, editor of the Southern Tobacco Journal, takes beste with opportunities, and which appeal alike to the pioneer, the upbuilder and the greatest of these opportunities, it asks:

"Where does this increase come from? South Carolina is short 2,000,000 this year from last North Carolina will be short in pounds from last year, and so will Virginia We do not know what the increase, if any, will be in the Western Xiates, but the Increase will have to be considerable to make up the difference in the shortage in production in the Southern tobacco States."

The tobacco manufacturers and leaf dealers seem to think there will be no record breaking this year and that is why they are polying so liberally for the first offerlies the growers are put ting on the markets of Virginia and the Carolinas."

"The manuagement and owners of the Carolinas Commissioner of Agricult."

"The manuagement and owners of the Carolinas Commissioner of Agricult."

Growth of Lumber Company, WARSAW, VA. September 16.—The Hearten Lumber Company, which does no extensive business here, has increased its capital from \$100,000 to \$200,000. This moons a more extensive business and the building of new mills and the installation of new machinery with the increasers increase of force and enlargement of pay rolls.

The work of Lumber Company, which does dust across them all, from the lowest igneous rocks to the top of the coal water of the mineral products which are available either directly on the lime or in close approximation to it."

GREAT IS UNDEVELOPED WEALTH OF VIRGINIA It will be observed that Professor

FOR GREAT INDUSTRIES

Why Men Do Big Things in a Big Way-Great Charm of the South.

In Basal Materials for Many Things Virginia and Other States Abound. Not to Be Found Anywhere Else. Great Day Coming.

One of the writers, among the many king the fuel-maker, and from that who contributed to the symposium cle the facts recorded below are the "Chemical Potentialities of who contributed to the symposium on South" in the current issue of the Charles Catlett, a distinguished geolohome is in Staunton. While Professor Catlett treated his subject from a genteresting, inasmuch as it is made up firely of waste material handled by eral Southern standpoint, it is evident The waste, which the that Virginia was in his mind all the in- while as he wrote, and his article may taken be regarded as an exposition of the then sorted, and the noncombustimaterials, such as iron, bottles; tin
cit. are segregated and sold,
which is left is placed upon a
beit and carried to a grinder,
reduces it to even sizes. It is thusiasm the natural resources, or the gifts, which nature has so lavishly bestowed by elevator to a storage the top of the building. Ceal another waste product, is passed through laced in a bin. The two productions in a mixing in a mixing in a mixing the capital which alone can make these gifts of nature of any value. The public not uncommonly begrudges that gifts of nature of any begrudges that his one of the two product of the first one. The two product come together in a mixing ne and pulper, where steam, hot and creosote or water tar are ed, reducing the mass to a pulp, water tar is another waste product in the first one. The two product in the contributors of these latter forces. It is the bad and envious side of human nature which is thus instinctive, water tar is another waste product in the river or sewer. It contains a rful disinfectant, and its presence the finished product impervious and it makes a peculiar call upon these.

Here the finished product impervious are finished product impervious and it makes a peculiar call upon these.

and no one wants to be associated with and no one wants to be associated with a failure, and no section is helped by a failure. But when an equal or greater profit can be made in one di-rection, why does the man of large means, who can choose his path, go in

THE GREAT CHARM OF THE VIRGIN SOUTH

South is that it is still so largely in. It is possible for one individual a small group of individuals to do much to change conditions over a so much to change conditions with the first stands and the result of any such effort stands the total boundary, and would be a out conspicuously. It is this which sible to an enemy only after a makes the strongest appeal to the suc-

Surely it must have been some such "Surely it must have been some such motive which induced Flagler to build definite period; the coal supply is from his Florida East Coast Railway, where near-by fields; limestone is abundant locally, and aminonia, now received for sevfor so many miles the water is a wall
od sign
on the right hand and on the left; or
grinds
grinds
vertically, and ammonia, now
corn, as
the whole affair folding so that it
can be carried like a suit case.
The rapid growth of vegetation in
polar regions, despite the brief summoved mountains; or Duke to Branchs
been created, then as quickly becomes
heavy.

Building permits are being issued than
in the early fall of 1915. Local rethere
community and country steam road in the world.

the West- "These men, with their large grasp in large quantities, have only of affairs, could not have expected a It is well known To head off the smut the other direction; but with a broad vision, that an alled company is now carrylic can be avoided by the

"The confidence with which North Carolina's Commissioner of Agriculture speaks of the pensibility of demonstrating that the cultivation of insign in that State can be placed on a practical and profitable basis angurs well not only for the development of a new grantsty in Carolina, but for the success of the movement to render American textile manufacturers independent of the outside world in the master of dyestuffs," says the Nortical Virginian-Pilot. "If indigo can be profitably grown in North Carolina, there is no reason why it cannot be grown just as profitably in other Commonwealths in the South. If and when Carolina succeeds in pointing the way, it is safe assumption that other States will not be slow to follow."

A remarkable instance of the service of brids to agriculturists is the climination of the thistic and the raterpillar from New Zealand by the English sharted and another is the saving of Australian agriculture from grasshop-pers by the straw-nessed life, which is surique in the extent of the efforts by the straw-nessed life, which is unique in the extent of the efforts they have made to develop its mineral resources and to encourage of the straw-nessed life, which Australian agriculture from grasshoppers by the straw-nessed bits, which
set thousands of grasshoppers. The
block are also dong great things for
the farmers of Virginia. The birds
of all kinds, even the hated English
sparrows should be protected

Growth of Lumber Company,
WARSAW, VA. September 16.—The

WEALTH OF VIRGINIA
It will be observed that Professor
Catlett used but one railway line pass-

and Ohio, the Southern and the Vir- | THE TOBACCO TRADE OVER Continuing, he says:

of cheap night-grain metallicity of the high-a furnace producing one of the high-est grade pig irons to be found in this country; limestone, both dolomitic and high calcium, sultable for metallurgical and chemical purposes; a large lime plant for burning lime and producing hydrate; a Portland cement plant; one of the largest and most comprehensive dye plants and chemical plants in the country, which is under continuous construction and expansion, but which has for many months been manufacturing and shipping dyes; a chlorine enustic soda plant; tannic acid plants; tanneries; pulp and paper mill in the course of construction; a brick plant; tile plant and a pottery plant. The last is the largest and practically the only high-grade pottery plant in the South. A large chemical plant for the manufacture of acids and zinc and barium compounds, and which will ulti-mately produce potash by the Hart process, is in active operation. A plan is under consideration for saving the potash from cement kilns. Phosphate rock is a short distance from the line, and the question of combination of potash and phosphate in the manufacture of mixed fertilizers is under consideration, as is the question of the formation of nitrogen compounds from the air. A wood-alcohol plant is also under consideration, as well as a sulphite paper-pulp plant. Some zinc are is found on the line, and zinc ore is largely produced a few miles off the line. Clays and felianars and ture of mixed fertilizers is under line. Clays and feldspars and a great variety of minor minerals are avail-able, and the line is most favorably stowed on the South, while we are moved to look with distrust and antagonism on the skill, the energy and the capital which alone can make these gifts of nature of any value. The public not uncommonly begrudges that portion of the returns which goes to the contributors of these latter forces. In case of the contributors of these latter forces. located for bringing in, on a cheap rate,

and it makes a peculiar call upon these men.

"It is not too much to believe that the product is now conveyed to a protunities for money-making in the product is now conveyed to a protunities for money-making in the south, I am strongly of the opinion that money-making is the least of the considerations which has and will attract great capitalists and successful allets and set aside to mature and dry, na few days it is ready for the market. The price for 1500 bricks, or one on, is \$6.50 to the customer The chemor has not been managed efficiently.

"It is not too much to believe that the careful and far-seeing plans and the sympathetic attention of those who have been responsible for the construction of the road, and who have already doen so much along these lines, will result in the Clinchfield road being a great center of chemical industry, with all which that implies. Without such plans and active effort development would be considered to the construction of the sympathetic attention of those who have been responsible for the construction of the road, and who have already doen so much along these lines, will result in the Clinchfield road being a great center of chemical industry, with all which that implies. Without such plans and active effort development would be considered to the construction of the sympathetic attention of those who have been responsible for the construction of the sympathetic attention of those who have been responsible for the construction of the sympathetic attention of right lines. plans and active effort development efficiently. would be exceedingly slow."

### SALTVILLE MAY LOOM UP THROUGH PREPAREDNESS

Raw Material for Munitions Abundant. Hidden in the Mountains Far From Danger.

"One of the strongest of the strongest of the strongest of the fear of being forgotten and the desire to accomplish something in a material way that will live and grow and be of service to mankind. This is not the less true of the man who may not the less true of the man who may if the United States government, in its preparedness operations, is looking for a safe place for plants to make material for ammunition, etc., and wants terial for ammunition, etc., and wants such plants located right at the raw material, it need not go beyond Southwest Virginia, and for at least one of the plants Saltville is the place. is no better location, says Mr. Mount, for continued production of alkali in case of war. It is far from any naprotracted and successful aggressive struggle.

for so many miles the water is a wall locally, and ammonia, now received on the right hand and on the left; or from outside points, bids fair to be-

in such a masterly way that it is probably the most economically operated at present, because other things pay steam road in the world.

It was early in the Christian era that the peach was introduced to Southern Europe from the East. It did not reach Britain until the sixteenth cen-

It is well known also that nitrogen tury. which looked into the future as far as ing on experiments at Saltvelle, on packages instead of wrapping them in paper. human eye could see, they must have been altured by the difficulties to be overcome. The great influence which these preparations. The question is, will they all do lit? It will pay, will they all do lit? It will pay.

The question is, will they all do lit? It will pay.

The question is, will they all do lit? It will pay.

The question is, will pay all do lit? It will pay.

The question is, will pay all do lit? It will pay all do lit? The monthly report of the United States Agricultural Department furprishably link their names with a great service to humanity.

The tobacco crop of the country this year will prove to be a record-breaker.

The South, of all the sections of the sections of the monthly report of the United or afterwards), and which must imperishably link their names with a great service to humanity.

Enlargement of the machine shops and foundry planned for the near future could be applied to production of munitions in case of war, and further enlargements could be made at short notice. Saltylle, with its present ships.

Bees are dying in large quantities in this section, according to a local apiarist, and the honey supply is greatly curtailed. The bees are believed to bees. If the bees can be carried through this season, they may be able through this season, they may be able to store up enough honey for the win-ter from the blossoms of fall flowers. Whole hives of bees have been found dead. A shortage in the honey supply is being reported from various sec-tions of the State, and it is generally attributed to the heavy rains.

# MONROE NOT DAUNTED

of the industries Monroe now boasts of the industries Monroe now boasts of The Cotton States Wagon Company announces that it will fill up the hole made in its wagon and buggy the hole made in its wagon company to the hole made in its wagon company to the hole made in its wagon and buggy the hole made in it tomobile bodies. Nearness to the ray material makes this place a good lo-cation for such an enterprise.

From Michigan to Caroline. ing Northern capital this way. J. F. Manning, extensively engaged in manufacturing overalls in Detroit, Mich., is

Down in Sussex County.

[Special to The Times Dispatch]

WAVERLY, VA. September 16—
will be opened by the Sussex County.

Board of Supervisors on September 21 ted and incorporated here with \$25.
for the construction of a steel bridge over Spring Swamp in this count. The dome extensive flour-milling and cotpridge is to be twenty-seven feet long.

It will be observed that Tricks.

Catlett used but one railway line passing through Virginia to filinstrate what may be done in this favored Common-waith and that was enough for illustration; but what he says of the Clinchfield may just as truly be said of the new lines and extensions of the start will be 150 dozen pairs of works order books do not show it.

It will be observed that Tricks.

Catlett used but one railway line passing through Virginia to filinstrate what may be done in this favored Common-pany to operate another one to be located at Brookford. A three-story brick building already has been secured, and the capacity of the mill at the shart will be 150 dozen pairs of Norfolk and Western, the Chesapeake looks do not show it.

IN THE LAND OF CARNAGE "Some of the fundamentals which come under this head are an abundance of cheap high-grade metallurgical fuel;

American Consul Tells How the Busi-England Traffic Is Good.

The annual series of consular and trade reports from the United States Department of Commerce contains a special report relative to the tobacco industry of Great Britain, that is, so much of it as pertains to the manufacturing interests of the port of Bristol, at which place J. M. Armstrong is the American consul. In his report Mr. Armstrong says: "Many small factories and indepen

dent companies were formerly engaged in the tobacco industry in this district, but when the American Tobacco Trust indicated an intention to enter this territory they combined into one large corporation, embracing most of the leading firms in this country, under the name of the Imperial Tobacco Company of Great Britain and Ireland. The British-American Tobacco Com-

pany has also an extensive plant in this city, which confined its activities to the export branch of the trade. Twothirds of the stock of this company is reported to be owned by the American Tobacco Company, and one-third by the Imperial Tobacco Company.

These companies now employ many thousand hands, and the manufacture of tobacco is the leading industry in The duty paid on tobacco during the calendar year 1915 was \$37,-252,227. This is an increase of \$7,706,-044 over the previous year. The value of tobacco imported during the calendar year 1914 was \$1,971,555, but these figures are in no way an indication of the volume of trade or the importance of this industry, as most of the lead used by the tobacco factories in this city comes through indirect channels.

The year's trade in tobacco is reand the factories were kept busy. Bristel manufacturers continue to receive large orders for the army and navy. Bonding accommodation, which has hitherto been insufficient, has been considerably extended through private enterprise, and the docks committee has built. has built a third warehouse for storage of tobacco.

#### RARE INDUSTRIAL NOTES

Brief Statements of What In Going On in Various Parts of the World.

India yearly devotes 75,000,000 acre Working women in Pennsylvania's industries are paid almost \$75,000,000

Alaska has forbidden the employment of boys under sixteen under

ground in mines.
Fifty cows an hour is the capacity of a milking machine invented

Australian.

In Norway there is being built ager of the Mathieson Alkali Works, at this place, is of the opinion that if the United States government, in its straightening crooked toes have been

> Hungary by law limits the height of buildings in cities to eighty-two and a half feet

produce at present about 78 per cent of the world's copper supply. Pittsburgh has opened a big new market building where farmers may meet and deal with city customers.
A German inventor has patented a

process for producing sand for use in building operations by sprinkling molten furnace slag with a salt solu-A Chicago woman is the inventor of

reach Britain until the sixteenth cen-

# "LEWISCOTT" EXPOSITION

Lee, Wise and Scott Counties Unite in Tri-County Fair at Hig Stone Gap.

and a baby show will be one of the mediate consumption are Bonums, fall

have been starved to death by the heavy rains of the summer months washing pollen off of the blooms. At

# MOORESVILLE'S MILLS

Greater Cotton Factories Being Built and Equipped-More Homes For the Operatives. MOORESVILLE, N. C., September 16.

-Plans and specifications have been accepted by the Mooresville Cotton Mills Company for the new mills it decided to build, after increasing the capital stock from \$400,000 to \$1,000,000. The contract, which has been awarded to a Goldsboro concern, calls To Enter Automobile Field to Make
Up Losses to Wagon and Buggy
Building.

MONROE, N. C., September 16.—This town is determined to keep up with modern business, and the changes that are taking place in the industrial world. for the immediate construction modern business, and the changes that are taking place in the industrial world will not be allowed to knock out any of the industries Monroe new boasts of. The Cotton States Wagon Com-

According to Iron Age, lower prices for steel are out of the question: That

paper says: On both export and domestic ac-[Special to The Times-Dispatch.]
GASTONIA, N. C., September 16.—This wide-awake town is constantly drawing Northern capital this way. J. F. Manning, extensively any angle of the special count buying of steel keeps up on a scale showing that hopes on lower prices have been put aside indefinitely. For the alies, the taking up of large prices have been put aside indefinitely. For the allies, the taking up of large lots of shell steel discards further accents the scarcity of the forms of steel planning to move his factories to this place. The works probably will be in operation here by the first of next year.

The works probably will be in market lately. Two Central Western steel companies have disposed of about 100,000 tons of such material, and the supply is now about cleaned up. The

# INDUSTRIAL ACTIVITY IN

New Factories Going Up and Old Ones Being Enlarged-Much Money for Development.

Industrial activity resulted in

nerous interesting announcements during the past week, some details of which are gathered from the Manufacturers' Record. These details, which will prove interesting in this part of the country, include the plans of cap-italists for establishing various classes of manufacturing plants, for enlarg-ing existing factories, for developing mines, for building electric plants, for manufacturing lumber, etc. In North Carolina a cotton company awarded contracts for an additional mill of which it recently increased its capital to the extent of \$600,000; in Maryland a corporation was reported to invest \$500,000 for building and machinery to \$500,000 for building and machine economics for Virginia, has just pre-add 5,000 tons to the monthly capacity pared plans for the organization of Vir-

ing cotton cloth. ing Co., Baltimore, is reported to ex-pend \$500,000 for building and machinery, increasing its monthly caacity by 5,000 tons.

Big Ben Coal Company, Baltimore,

incorporated with \$200,000 capital to Henrico Lumber Co., Warsaw, Va., increased capital from \$100,000 to \$300,000 in order to extend its develop-

Fisheries Products Company, Wilmington, N. C., incorporated with the work, one of interest to the in-\$125,000 capital to manufacture fish dividual home and the other related to products Olive Hoslery Manufacturing Com-pany, Shelby, N. C., incorporated with \$100,000 capital to manufacture knit

Flat-Top Pocahontas Coal Company,

Pocomoke Oyster capital to can oysters.

Moncure Mill and Gin Company, Moncure, N. C., incorporated with \$25,000 capital to operate cotton gin and grist APPLE PACKING AND OTHER

Estill Manufacturing Company. till. S. C., incorporated with \$25,090 capital to manufacture and bottle beverages.

King Creek Oyster Corporatio

Considerable Extent. R. G. Dun & Co.'s special report of

follows the passing of the railroad difficulty conditions and problems confronting have been reflected in nearly all lines the women on the farm. of trade during the past week. Job-bers of staple lines report normal sales, although prices in some instances have expect to early improvement in this this week to confer with Director connection and are in the market for Jones about taking several their requirements

tall merchants are displaying large fall doing everything possible for their stock and report the season's buying success. R. L. Wiley has just been well under way. \$15,122,152, an increase over the same be made soon, week last year of \$6,138,006.

# VIRGINIA APPLE CROP

LYNCHBURG, VA., September 16.— that particular locality.

The winter apples in the Central Pied- Jesse M. Jones, direct mont section are being picked, the slon work in Virginia, made three adripening of the crop being earlier than dresses last week at the meeting of usual, and somewhat earlier than was the North Carolina State Farmers' In-

BIG STONE GAP, VA. September 16.

The "Lewiscott" Fair will be pulled off here next week, beginning next Thursday, the 21st, and continuing through Friday and Saturday. It is a rectument of the conditions as a whole are regarded as settled fact that large agricultural and live stock exhibits from the counties of Lee. Wise and Scott will be made. The poultry show will also be a big tling.

There will be erected four large exhibition tents for merchants' displays and for agricultural products. The women's department will be under roof. Friday will be children's day, and a baby show will be one of the status and somewhat earlier than was anticipated up to a short time ago the North Carolina State Farmers' Institute at Raleigh. This was also peets for a rather short crop, and some growers report inciplent bitter rot, the conditions as a whole are regarded as very favorable to the growers.

One grower recently sold 1,600 barrel. Ten car loads of No. 1 winesaps were shipped by hail at \$2.60 a barrel. Ten car loads of No. 1 winesaps were shipped by hail at \$2.60 a barrel. Ten car loads of No. 1 winesaps were shipped by hail at \$2.50 for entire orchards of York Imperial, a price that is considered very good. The varieties on the local market for immediate consumption are Bonums, fall worthout the north Carolina State Farmers' Institute at Raleigh. This was also the North Carolina State Farmers' Institute at Raleigh. This was also the North Carolina State Farmers' Institute at Raleigh. This was also the North Carolina State Farmers' Institute at Raleigh. This was also the North Carolina State Farmers' Institute at Raleigh. This was also the North Carolina State Farmers' Institute at Raleigh. This was also the North Carolina State Farmers' Institute at Raleigh. This was also the North Carolina State Farmers' Institute at Raleigh. This was also the North Carolina State Farmers' Institute at Raleigh. This was also the North Carolina State Farmers' Institute at Raleigh. This was also the North Carolina State Farmers' Instit pippins and Grimes Golden.

Shelby's New Hosiery Mills. Shelby's New Hostery Mills.

SHELEY, N. C., September 16.—The
erect Olive Hosiery Knitting Company has
lal exbeen incorporated here by S. S. Royster, D. W. Royster and H. R. Royster. The capital stock is understood to be over \$100,000. Work on the erection of the necessary buildings will be commenced in a very short while.

# ALL PARTS OF SOUTHLAND ALL STATE WORKERS ARE **DEMONSTRATING THINGS**

Polytechnic Institute Adds to Force to Introduce Modern Methods for Greater Development.

SPECIALIST FOR APPLE PACKERS

Extension Office at Blacksburg Sending Out Literature for the Clubs. Demonstration Agents Making the Most of County Fairs.

BLACKSBURG, VA., September 16 .-

Miss Edith Roberts, specialist in home

of its copper smelting and rolling plant; in North Carolina a \$100,000 corporation was chartered to knit hosiery; a Virginia lumber company lacreases its capital stock from \$100,-000 to: \$300,000, etc. The following brief summaries of together for the inspiration gained items affecting this region are taken from social contact and for an exchange from the Record: Mooresville Cotton Mills, Mooresville, of information relating to the develop-Mooresville Cotton Mills, Mooresville, N. C., which recently increased capital by \$600,000, awarded contract for 419x127-foot spinning mill and 420x 127-foot weave mill, in which to install number of women throughout the State 10,000 spindles, with accompanying that the division of extension work of looms, twisters, etc., for manufacturthe Virginia Polytechnic Institute has Baltimore Copper Smelting and Roll- had this done, and Miss Roberts, a graduate of the University of Chicago, will have as her special duty work among women along the lines of domestic science and home economics.

The extension office will send out, one month in advance, through the presisuitable literature to the clubs. These programs will consider two phases of community development, and copies of the plans of organization or programs may be had on application to the office of extension work at Blacks. burg. These clubs may be organized Herndon, W. Va., incorporated with in any county or community, whether \$50,000 capital to mine coal. there is a home-demonstration agen-Company, Cape employed there or not, and all possible Charles, Va., incorporated with \$50,000 assistance will be given by Miss Roberts and the office of the division of extension work.

THINGS AGENTS TEACH

R. E. Marshall, of Oregon, specialist in horticulture, entered upon his duties September 1, with headquarters Blacksburg. Mr. Marshall is thoroughly tersburg, Va. incorporated with \$25,000 trained and experienced in the case of capital to can oysters. orchards and apple packing, and will devote his time to this branch of extension work. Miss Mary Ferris, a graduate in

household arts of the University of Cincinnati, has been appointed district agent for home demonstration and canning club work in the eastern sec-Richmond business conditions is as tion of the State, and will make her headquarters near Richmond. Miss Seasonable weather conditions and Ferris is thoroughly familiar with the

Bragg, assistant passenger agent of the Norfolk and Western. loads of Southwest Virginia farmers kindred goods are to the International Live Stock Ex-

Demonstration agents in nearly all

Building is fairly active, and more of the counties are now busy with appointed agent for Gravson County clearings for the week were and other appointments are likely to

J. R. Hutcheson, field agent in extension work, was in Lee County last week, assisting the agent there in the organization of a Co-Operative Live Orchardists of Central Pledmont Re- Stock Feeding Association. The object gion Gathering Good Vield—Prices of this association will be to determine the best methods of feeding in

Jesse M. Jones, director of exten-

Edwin Wortham Consulting Mechanical and

Electrical Engineer. Fourth Floor, Allison Bldg., Richmond, Va.

Designs and Supervision.

SOUTH BOSTON HAS LABOR

Enough to Supply the Biggest Manufacturer Within trading distance of South Boston and looking to it as a centre live 100,000 people—prosperous, hard-working farmers with large families. Every year hundreds of these bright boys leave the farm to

The manufacturer who locates right here has right at hand an in-exhaustable supply of the best labor in the world. Country hoys and girls are used to hard work and capable of it, strong, clear-headed, intelligent and steady, they are the stuff from which an efficient factory force can be made. Besides this you have in South Boston Cheap Hydro Electric Power.

Competing Water Freight Rates, Raw Material, Available Factory Sites, Competing Railway Lines (Southern and the N. & W.), etc. South Boston is the Place for you. Write to

WM. R. VAUGHN, Secretary Commercial Association, South Boston, Va. (Watch This Space Every Sunday)

Bring Your Factory to the Customers' Door

And, likewise, where the Raw Material is handy; also, where Two Railways make competing freight rates, which put you in touch with the wide, wide world.

# Farmville Is the Place You Are Looking For

It is the trading center of NINE OF VIRGINIA'S BEST COUNTIES. Watch FARMVILLE.

Write to BUSINESS MEN'S ASSOCIATION. W. C. Newman, Secretary. V. Vaiden, President.

Farmville, Virginia.